

Info from



Business as usual.

We have been running Westflex Pty Ltd and Swantouch Pty Ltd t/a Nutech Distributions WA as separate companies, Swantouch was set up after Westflex's inception to cater for the WA distribution of Nutech Paint's roof and concrete coatings.

Over the years as Nutech's presence in the market has grown it has become an integral part of our business and we have finally reached a position where we are able to operate under the one banner – **Westflex Pty Ltd.**

The only difference you will see is:

- ★ If you purchased from both companies, you will receive the one invoice and pay into one bank account.
- ★ If you only purchase Nutech products, you will be invoiced by Westflex and have new bank details to make note of (please contact office if you have not received these)
- ★ If you are currently a Westflex customer – no change!

Our determination to offer the best service and products at a competitive price remains the same.

Feedback Appreciated!



We would appreciate your thoughts on the content of our newsletters.

If you have any suggestions on content, industry related news, products, accessories please drop us a line – info@westflex.com.au

INSIDE

NEW! A primer guaranteed for Glazed and Unglazed Clay and Terracotta tiles

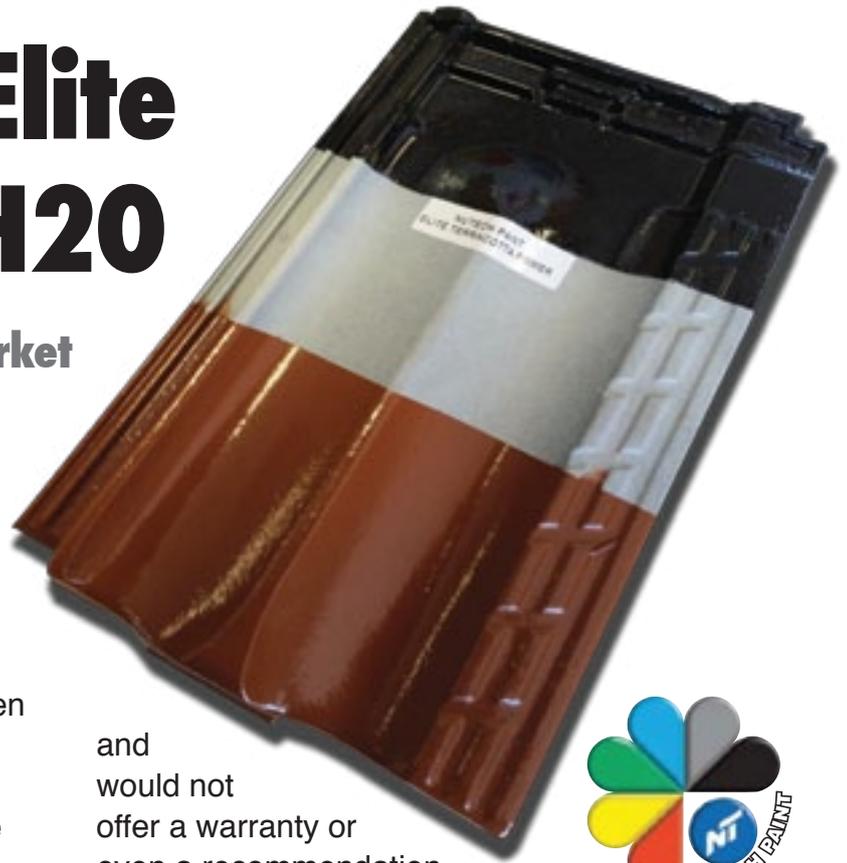
Introducing Elite TerraPrime H2O

Nutech is again leading the market with innovative technology, a revolutionary new water based primer for Terracotta tiles – glazed and unglazed.

Nutech Paint have always invested a lot of resources into research, development and testing which has meant that they have been responsible for introducing state of the art technology in products with improved performance and extra benefits to raise the standards of roof and concrete coatings.

The Nutech R&D process includes a rigorous testing programme to ensure that products are user friendly and actually work in our harsh climate so that Nutech can confidently stand behind their warranties.

For many years clay (terracotta) tiles have posed challenges for paint manufacturers as primers could not be guaranteed to maintain adhesion, particularly on glazed and semi-glazed tiles (glaze is basically glass)



and would not offer a warranty or even a recommendation for painting.

This meant that painters took all the risk and responsibility if they painted a clay tiled roof – until now!

Elite Terracotta Prime H2O is a water based solvent free primer specifically developed with adhesion enhancing properties on non-porous, dense and smooth substrates. Ideally suited for application under Nutech roof coatings and **GUARANTEED** by Nutech.

Priming Applications and Suitable Substrates

- ★ Glazed terracotta tiles, vitrified Terracotta tiles and natural stone
- ★ General surfaces where absorbing primers are not suitable or where adhesion enhancement is required agent for roof coatings
- ★ For airless spray system, use tip size of 19-21 thou.

TerraPrime H2O Features & Benefits

- ★ Solvent free alternative to dangerous solvent based primers
- ★ Bonds to a variety of metal, plastic, glazed, smooth and dense surfaces
- ★ Super adhesion properties
- ★ Ease of application
- ★ Very low dirt retention, non-tacky
- ★ Suitable for internal and external applications
- ★ Time saving, user friendly and environmentally safe



Those who know **Craig Pendlebury** as a mild mannered gent a bit thin on top, might be surprised to see how he looked back in the day. Craig, one of our original partners in the Nutech paint business, not only sported a magnificent head of hair in 1970s, but was also a speedway star!

We dredged up this photo of Craig in his heyday in the UK, when he rode a motorbike, known as a 'solo' for the Sheffield Tigers. Speedway racing was then a hugely popular spectator sport.



STARPOINT DISTRIBUTOR IN FOCUS

Fitzgerald Roofing

Established in 1975 Fitzgerald Roofing have been a stalwart in the Western Australian roof tiling industry for over forty years.

Centrally located at 127 Mulgool Road Malaga in Perth Western Australia, and as a foundation distributor and client in partnership with Westflex for over fifteen years.

As the distributor for Bristile™ Roofing's range of clay roof tiles, HIA membership Gold Status and with a complete range of Starpoint flexible roof pointing products in stock, Fitzgerald Roofing has become the most trusted and convenient location for Perth's Premier Renovation Builders, roofing tradesman, repairers and the general public to source all of their roof tile requirements.

Owner Paul Fitzgerald says "With our reputation on the line, we need only the best products and the best people in our business, and with the thousands of new roofs, re roofs and renovations we have completed over the last forty years, the team at Westflex have been with us all the way



through, supporting our business with the premier flexible pointing product in Australia. Our clients trust Fitzgerald Roofing with the proven track record to complete projects using the best materials and first class installation"

With over 100,000 new and recycled clay and concrete roof tiles ridge capping and accessories on hand, palletised delivery of large roof tile orders and Starpoint flexible pointing available, combined with the experience to discuss any of your roof tiling needs, call in to the Malaga Yard open Monday-Friday 7.00am-4.00pm and experience the convenience of roof tiles and flexible pointing in one location.

Westflex StarPoint Distributors

WA

Carter Roofing

Unit 2 / 17 Edison Rise
Wangara WA 6065
Mon to Fri 7am - 5pm
(08) 9408 1984

Fitzgerald Roofing

127 Mulgool Rd
Malaga WA 6090
Mon to Fri 7am - 4pm
(08) 9209 1587

Pro Roof Tiling

3 / 53 Prindiville Drive
Wangara WA 6065
Mon to Fri 7am - 4pm
(08) 9 409 7741

Roof Safe

29 Tulloch Way
Canning Vale WA 6155
Mon to Fri 6am - 4.30pm
(08) 9456 1433

Safeway Contracting

Unit 1 / 63 Gordon Road
Mandurah WA 6210
Mon to Fri 8am - 5pm
(08) 9583 3488

Western Corp Hardware South

Unit 2 / 1 Beardsley Street
Port Kennedy WA 6172
Mon to Fri 5am - 4pm
(08) 9524 5712

SA

Acryloc Building Products

174 Cavan Road
Dry Creek SA 5094
Mon to Fri 7am - 5pm,
Sat 8am - 12pm
(08) 8368 0222

NSW

Reliance Roofing

Unit 2 / 22 Sussex Street
Cabramatta NSW 2166
Mon to Fri 7am - 4pm
or by appointment
(02) 9724 6222
Tom Stephens
0418 290 794

CSR Monier

10 Grand Avenue
Rosehill NSW 2142
Mon to Fri 7am - 3.45pm
(02) 9684 8778

Sydney Roof & Building Supplies

Unit 2 / 6 Yatala Road
Mt Kuring-gai NSW 2080
Mon to Fri 6am - 4pm,
Saturday 7am - 11am
(02) 8090 3483

Safeworx Group

St Mary's, NSW
Darren Sipple
0438 963 744

Smithfield Building Supplies

901 The Horsley Drive
Smithfield NSW 2164
(02) 9756 3334

VIC

Roof Fixing Supplies

F9/11 England St
Dandenong VIC 3175
Mon to Fri 7am - 4.30pm,
(03) 9706 5751

Roof Fixing Supplies

96 Slater Pde
Keilor East, VIC 3033
Mon to Fri 7am - 4.30pm,
(03) 9331 7508

QLD

Roof & Building Supplies

1/32 Allworth Street
Northgate QLD 4013
Mon to Fri 6.30am - 5pm
Sat 7am to 1pm
(07) 3266 4788

Roof & Building Supplies

Unit 2 / 52 Burchill Street
Loganholme QLD
0419 477 643



To see our full list of distributors with a fancy map
visit www.westflex.com.au/distributors/