

# Info from



# Business as usual.

We have been running Westflex Pty Ltd and Swantouch Pty Ltd t/a Nutech Distributions WA as separate companies, Swantouch was set up after Westflex's inception to cater for the WA distribution of Nutech Paint's roof and concrete coatings.

Over the years as Nutech's presence in the market has grown it has become an integral part of our business and we have finally reached a position where we are able to operate under the one banner – **Westflex Pty Ltd.**

## The only difference you will see is:

- ★ If you purchased from both companies, you will receive the one invoice and pay into one bank account.
- ★ If you only purchase Nutech products, you will be invoiced by Westflex and have new bank details to make note of (please contact office if you have not received these)
- ★ If you are currently a Westflex customer – no change!

Our determination to offer the best service and products at a competitive price remains the same.

## Feedback Appreciated!



We would appreciate your thoughts on the content of our newsletters.

If you have any suggestions on content, industry related news, products, accessories please drop us a line – [info@westflex.com.au](mailto:info@westflex.com.au)

## INSIDE

**NEW! A primer guaranteed for Glazed and Unglazed Clay and Terracotta tiles**

# Introducing Elite TerraPrime H2O

**Nutech is again leading the market with innovative technology, a revolutionary new water based primer for Terracotta tiles – glazed and unglazed.**

Nutech Paint have always invested a lot of resources into research, development and testing which has meant that they have been responsible for introducing state of the art technology in products with improved performance and extra benefits to raise the standards of roof and concrete coatings.

The Nutech R&D process includes a rigorous testing programme to ensure that products are user friendly and actually work in our harsh climate so that Nutech can confidently stand behind their warranties.

For many years clay (terracotta) tiles have posed challenges for paint manufacturers as primers could not be guaranteed to maintain adhesion, particularly on glazed and semi-glazed tiles (glaze is basically glass)



and would not offer a warranty or even a recommendation for painting.

This meant that painters took all the risk and responsibility if they painted a clay tiled roof – until now!

Elite Terracotta Prime H2O is a water based solvent free primer specifically developed with adhesion enhancing properties on non-porous, dense and smooth substrates. Ideally suited for application under Nutech roof coatings and **GUARANTEED** by Nutech.

## Priming Applications and Suitable Substrates

- ★ Glazed terracotta tiles, vitrified Terracotta tiles and natural stone
- ★ General surfaces where absorbing primers are not suitable or where adhesion enhancement is required agent for roof coatings
- ★ For airless spray system, use tip size of 19-21 thou.

## TerraPrime H2O Features & Benefits

- ★ Solvent free alternative to dangerous solvent based primers
- ★ Bonds to a variety of metal, plastic, glazed, smooth and dense surfaces
- ★ Super adhesion properties
- ★ Ease of application
- ★ Very low dirt retention, non-tacky
- ★ Suitable for internal and external applications
- ★ Time saving, user friendly and environmentally safe





*Here he comes,  
here comes Speed Racer!*



Those who know **Craig Pendlebury** as a mild mannered gent a bit thin on top, might be surprised to see how he looked back in the day. Craig, one of our original partners in the Nutech paint business, not only sported a magnificent head of hair in 1970s, but was also a speedway star!

We dredged up this photo of Craig in his heyday in the UK, when he rode a motorbike, known as a 'solo' for the Sheffield Tigers. Speedway racing was then a hugely popular spectator sport.



## STARPOINT DISTRIBUTOR IN FOCUS

### Fitzgerald Roofing

Established in 1975 Fitzgerald Roofing have been a stalwart in the Western Australian roof tiling industry for over forty years.

Centrally located at 127 Mulgul Road Malaga in Perth Western Australia, and as a foundation distributor and client in partnership with Westflex for over fifteen years.

As the distributor for Bristile™ Roofing's range of clay roof tiles, HIA membership Gold Status and with a complete range of Starpoint flexible roof pointing products in stock, Fitzgerald Roofing has become the most trusted and convenient location for Perth's Premier Renovation Builders, roofing tradesman, repairers and the general public to source all of their roof tile requirements.

Owner Paul Fitzgerald says "With our reputation on the line, we need only the best products and the best people in our business, and with the thousands of new roofs, re roofs and renovations we have completed over the last forty years, the team at Westflex have been with us all the way



through, supporting our business with the premier flexible pointing product in Australia. Our clients trust Fitzgerald Roofing with the proven track record to complete projects using the best materials and first class installation"

With over 100,000 new and recycled clay and concrete roof tiles ridge capping and accessories on hand, palletised delivery of large roof tile orders and Starpoint flexible pointing available, combined with the experience to discuss any of your roof tiling needs, call in to the Malaga Yard open Monday-Friday 7.00am-4.00pm and experience the convenience of roof tiles and flexible pointing in one location.

# Westflex StarPoint Distributors

## WA

### Carter Roofing

Unit 2 / 17 Edison Rise  
Wangara WA 6065  
Mon to Fri 7am - 5pm  
(08) 9408 1984

### Fitzgerald Roofing

127 Mulgool Rd  
Malaga WA 6090  
Mon to Fri 7am - 4pm  
(08) 9209 1587

### Pro Roof Tiling

3 / 53 Prindiville Drive  
Wangara WA 6065  
Mon to Fri 7am - 4pm  
(08) 9 409 7741

### Roof Safe

29 Tulloch Way  
Canning Vale WA 6155  
Mon to Fri 6am - 4.30pm  
(08) 9456 1433

### Safeway Contracting

Unit 1 / 63 Gordon Road  
Mandurah WA 6210  
Mon to Fri 8am - 5pm  
(08) 9583 3488

### Western Corp Hardware South

Unit 2 / 1 Beardsley Street  
Port Kennedy WA 6172  
Mon to Fri 5am - 4pm  
(08) 9524 5712

## SA

### Acryloc Building Products

174 Cavan Road  
Dry Creek SA 5094  
Mon to Fri 7am - 5pm,  
Sat 8am - 12pm  
(08) 8368 0222

## NSW

### Reliance Roofing

Unit 2 / 22 Sussex Street  
Cabramatta NSW 2166  
Mon to Fri 7am - 4pm  
or by appointment  
(02) 9724 6222  
Tom Stephens  
0418 290 794

### CSR Monier

10 Grand Avenue  
Rosehill NSW 2142  
Mon to Fri 7am - 3.45pm  
(02) 9684 8778

### Sydney Roof & Building Supplies

Unit 2 / 6 Yatala Road  
Mt Kuring-gai NSW 2080  
Mon to Fri 6am - 4pm,  
Saturday 7am - 11am  
(02) 8090 3483

### Safeworx Group

St Mary's, NSW  
Darren Sipple  
0438 963 744

### Smithfield Building Supplies

901 The Horsley Drive  
Smithfield NSW 2164  
(02) 9756 3334

## VIC

### Roof Fixing Supplies

F9/11 England St  
Dandenong VIC 3175  
Mon to Fri 7am - 4.30pm,  
(03) 9706 5751

### Roof Fixing Supplies

96 Slater Pde  
Keilor East, VIC 3033  
Mon to Fri 7am - 4.30pm,  
(03) 9331 7508

## QLD

### Roof & Building Supplies

1/32 Allworth Street  
Northgate QLD 4013  
Mon to Fri 6.30am - 5pm  
Sat 7am to 1pm  
(07) 3266 4788

### Roof & Building Supplies

Unit 2 / 52 Burchill Street  
Loganholme QLD  
0419 477 643



To see our full list of distributors with a fancy map  
visit [www.westflex.com.au/distributors/](http://www.westflex.com.au/distributors/)